

Invitation Letter

Dear Sir,

We, DEWA-Government of Dubai, are the Largest Government buyers of Electrical, Energy, Solar, Power and also Electrical and instrumentation items related Power, Water, and Solar & Electrical Industry.

Our Procurements are mainly related to Generation, Transmission and Distribution of Energy, Water, Solar, Electrical, Environment products including Steam/Gas Turbines, Diesel/Power Generators, Boilers, Pollution Control, Overhead transmission line equipment, Substations, Transformers, Structural Steel, Switchgear, Cables, Instrumentation and Control Systems, Air Conditioning, Lighting fixtures, firefighting system, Lifts, Fans and exhaust system, Batteries, Chemicals, Lab and testing equipment's, Metering systems, Irrigation systems, pumping systems, Pumps, Valves, Pipes, Water Network Systems, House pipe fittings and Connections, Sanitary/Drainage wares and accessories, Fiber Glass products, SCADA Systems, Leakage detection through Software and Hardware Technologies, Desalination Plants, Oil and Gas upstream and downstream companies, Solar Panels related to electrical and Water, etc., that ensure quality, Introduction/ Display of new and modern products and technologies, up gradation/renovation techniques, Energy conservation, and as well as products related directly or indirectly to Environment, such as Water and Energy savers, recycling products, Solar energy products, Filters, etc.

We are interested to have business tie up with Taiwanese, Micro, Small & Medium scale companies in the field of Electrical, Energy, Smart Tech, Renewable energy & Energy Conservation and brief them about Vendor registration, Prequalification, tender & Purchase procedures (How to do indirect and Direct business with DEWA-Government of Dubai) and also to help Taiwanese companies for establishing business relationship with us and our Main Suppliers & contractors. Last year we got Support from Taiwan External Trade Development Council (TAITRA) and Taiwan Drinking Water Equipment Association to create such awareness resulting SME & MSME companies shown interest to tie up with our Main contractors and suppliers and we had participation and business delegation visited Dubai March 2017, and May 2017 under TAITRA etc.

DEWA-Government of Dubai allotted the Budget of over AED 26 Billion (TWD 221 Billion) apart from AED 27billion for IPP projects towards expansion of Power, Electrical, Solar, Water Projects which will have 800 MW Solar Projects , 93 Nos Electrical substations, Water reservoirs, Pumping stations , Transmission & distribution Water and Electrical networks etc. **Hence this will be a great opportunity for Taiwan Companies to understand free Vendor registration procedures (whether have or not office**

in UAE) and tender procedures and about future Projects of DEWA where they can a part as Supplier / Sub contractors.

In order to identify winning local partner for Middle East business & seek opportunities to invest Free Zones for opening branch offices and enjoy the Government concessions and create awareness about business opportunities, DEWA-Government of Dubai organizing international match making Government show WETEX 2017 along with Dubai Solar Show .(www.wetex.ae & www.dubaisolarshow.com)

In order to brief about business opportunities with DEWA-Government of Dubai, Mr. Ahmed Abdullah senior Manager DEWA arranged a meeting on June 30 at Phoenix, Grand Hyatt Taipei Hotel (Level 3) from 1100 to 1400 Hours. The Business Presentation made by Mr. Jawahar Ahmed , Manager of Procurement and Contracts Department-DEWA , Government of Dubai followed by Q&A session. The companies dealing Energy, Electrical, Water, Solar products and services can attend and reap the business benefit.

In case your company is interested to attend DEWA Government of Dubai presentation “Business opportunities for Taiwanese companies with DEWA-Government of Dubai,” please contact:

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Regards

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